



## Overview

#### Background

- Appreciative Inquiry
  - •What is it?
  - •Pockets of excellence in business organisations David Cooperrider, Bernard Mohr, Jane Magruder-Watkins, Diana Whitney
  - •Microcultures of excellence in educational settings Torgny Roxå, Katarina Mårtensson

#### Context

- Business & Bioscience
  - •Motivations for taking the course
  - •Enhancing teamwork
    - Process
    - Outcomes



## Background

#### Appreciative Inquiry

- Organisational Development model
  - •Used to develop effective practices within organisations
  - David Cooperrider, Case Western Reserve University
  - Cleveland Clinic
    - Called in to find out why clinic was not performing well
    - Discovered pockets of excellence
    - Operated independent of organisational culture
      - Collaboration
      - Shared vision
      - Strong hierarchy/leadership
      - Relationships based on trust

Cooperrider, D. & Whitney, D. (2001) Mohr, B. J. & Magruder-Watkins, J. (2002)



## Microcultures of Excellence

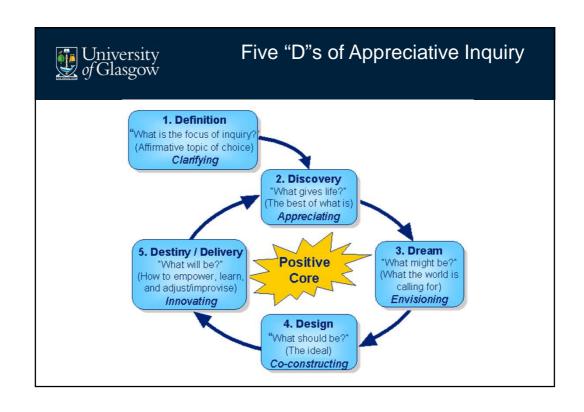
- University of Lund
- Departments or groups within departments
  - •Strive for excellence in research AND teaching
  - Collaboration and support of colleagues
  - Shared history (saga)
  - Shared future
  - Strong leadership
  - Operate independently of institutional culture

Roxå, T. & Mårtensson, K. (2011)



## Outcomes of Ai

- Inclusion of all stakeholders
- Shared future
  - Everyone is involved
  - •Everyone's opinions are taken into account
- Strong hierarchy
  - •Leadership by example
  - •Relationships based on trust
- Effective use by
  - US Navy
  - Avon Cosmetics





### Context

#### **Business & Bioscience**

- Since 2006
  - Two week intensive course
    - Pre-semester 1
    - Pre-requisite for Commercial Project
    - Substitutes for any one of four final year options (5 weeks)
    - Can be taken by any Life Sciences student
  - •Introduction to business and commercialisation
    - Subject-centred
    - Project-based
    - Teamwork-based

Tatner, M. F. & Tierney, A. (2008)



## Student motivations for taking the course

Two types of students...

- Type 1
  - Looking for new opportunities
  - May have had a year in industry
  - Unsure what direction their career will take
  - Unsure they want to be "scientists"

- Type 2
  - Highly motivated
  - Focused on further study
    - High stakes/competitive
      - Medicine
      - Vet. Med.
  - Strategic
    - Easy option(?)

**Potential** problem with students' previous experience of groupwork, and conflicting motivations



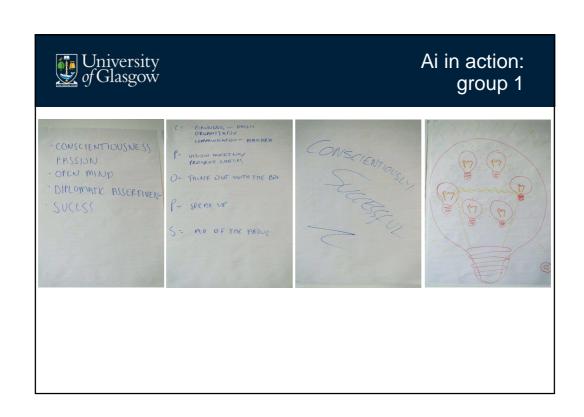
# Appreciative Inquiry session: Definition – Working effectively in teams

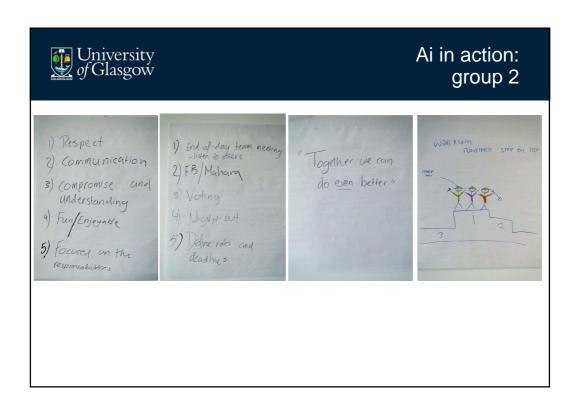
#### Day 1

- Pre-lunch (1 hour)
  - Group of six students
  - Split into pairs
  - Discovery
    - Pairs interview one another
    - Group reforms
    - Share stories
  - Dream
    - Visualise "perfect" teamwork

- Post-lunch (1 hour)
  - Design
    - Present provocative proposition
    - Illustrate their vision
  - Destiny/Delivery
    - Share their vision
    - Make it happen

Over lunch, students work on what their **provocative proposition** is They must: socialise over lunch, spend time together away from the classroom but engaged in the task.

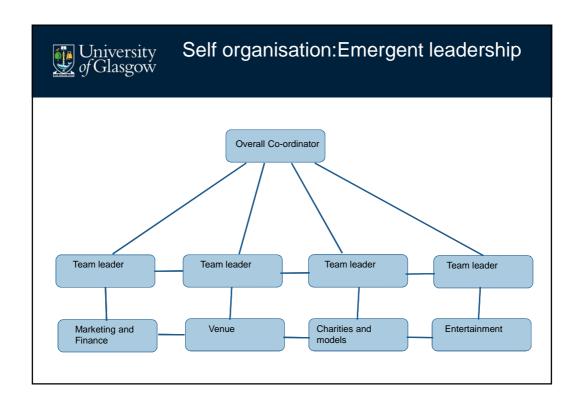


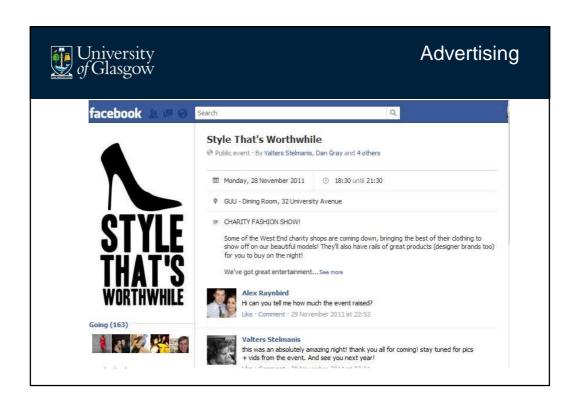




University of Glasgow	Event management
Pre-2011	2011
Each team works on their own event	Teams work together on event
Teams are the same as business plan	Opportunity to work in area of choice
All organisation done without support	Effective use of online communication
No explicit evidence of leadership	Emergence of leadership structure
●Cost = £50 per group	● Cost = £100

University of Glasgow	Event management 2011
Charity Fashion Show  Introduction by former student	<ul><li>Entertainment</li></ul>
<ul> <li>Invitation to local charity shops</li> <li>BHF, Oxfam, Salvation Army, St. Margaret's Hospice</li> <li>Donations from local businesses</li> <li>Venue</li> <li>Models <ul> <li>Make-up/styling</li> </ul> </li> <li>Hosts <ul> <li>Miss Scotland</li> <li>GUST presenter</li> </ul> </li> </ul>	<ul> <li>DJ</li> <li>Salsa dancers</li> <li>Break dancers</li> <li>Body poppers</li> <li>Juggler</li> <li>A Capella singers (Choral Stimulation)</li> </ul>









## Student perceptions

- "I felt it valuable that early on everyone could discuss what makes a good team and what I particularly liked was that in doing the task, we were exercising the values we were suggesting, if that makes sense!"
- "It really makes you think more deeply about what makes an effective team and how to ensure these attributes become reality."
- "Then we had a session of teamwork it was such a good fun, I laughed a lot! For me I guess the main goal is to learn being accepting of others opinions because sometimes I do struggle with it."
- "Being a person who generally likes to be in control, work alone and be self responsible working in a team can be quite daunting and so I found that talking over what really being in a team is all about helped to reassure me."



## Working as a team



- Shared story and vision
- •Relationships based on trust
- Collaboration
- •Effective hierarchy



## References & acknowledgements

Cooperrider, D. & Whitney, D. (1999) Appreciative Inquiry: Collaborating for Change, Berrett-Koehler

Mohr, B. J. & Magruder-Watkins, J. (2002) *The essentials of appreciative inquiry: A roadmap for creating positive futures*, Innovations in Management Series, Pegasus Communications

Roxå, T., & Mårtensson, K. (2011). *Understanding strong academic microcultures - An exploratory study.* University of Lund.

Tatner, M. F. & Tierney, A. M. (2008) Commercial Projects for Final Year Students in Student Research Projects: Guidance on Practice in the Biosciences, Martin Luck, Higher Education Academy, Centre for Bioscience, Jackie Wilson, (ed).

Many thanks to my colleague, Mary Tatner, who puts up with my ideas for Business & Bioscience.